

Cuna Communications

A Service-Disabled Veteran-Owned Small Business

Technology and Telecommunications

- **Systems**
- **Peripherals**
- **Components**
- **Software**
- **Supplies**

Introduction

We like to do things right, so we're very proud to admit we've never assembled, built, constructed, designed, engineered, fabricated, manufactured, or produced *anything*. Fortunately for all concerned, our industry-leading partners handle the rocket-science side of the technology business... and they're very, very good at it.

We just supply their great products... when needed and where wanted.

Distribution is what we know and what we do best, so we try to sprinkle words like "supply" and "logistics" into every conversation. Naturally this gets confusing when the subject is sports, politics, weather, etc.

However please don't think we're totally obsessed with our work; *we're just very, very, very focused*.

Ps. If you're reading this note, we bet you've been called "very, very, very focused" too. Please accept our congratulations.

Products

Desktops, Laptops, Servers, Tablets, PDAs, Networking Equipment, Backup Systems, Monitors, LCD Displays, Plasma Screens, Printers, Peripherals, Cables, UPS & Surge Protectors, GPS, Hard Drives, Tape Drives, Tape & CD Media, Scanners, Portable Data Terminals, Barcode & RFID Printers, Labels, Ribbons & Tags, Software

Batteries, Bonding & Grounding Devices, Brackets & Mounting Hardware, Central Office Repair & Maintenance Items, Fiber Optic Components, Lifting Devices, Safety Products, Pole Line Hardware, Patch Cables, Patch Cords, Test Cords, Test & Measuring Instruments, Tags and Marking Systems, Surge Suppressors, Wire Wrap Tools & Accessories

Channel Partners

3Com
Acer
Adaptec
ADC
Adobe Systems
Adtran
AMD
AML*
APC*
Attachmate
BlackBox
Cisco
Citrix
CRU, Inc
Computer Associates
Da-Lite
Dell
Eizo Nanao Technologies
Fellows
Fujitsu
HP
HP ProCurve

IBM
Imation*
Ingram-Micro
Innovation First*
Jameson
JDV Products
Jonard/OK Industries
Lantronix
Lenovo*
Lexmark*
Mitsubishi Digital Electronics
Motorola Enterprise Mobility
NEC Display*
NEC Visual Systems
Nero
Nortel
Okidata*
Panasonic
Power & Telephone Supply
Quantum
Ricoh Corporation
Samsung

ScanSource
Seagate
Sony Plasma & Projectors*
Sony Storage
Sony VAIO
Synnex+
Tandberg
Tech Data
Tech Products
Teklynx
Tripp Lite
V7
Video Insight
ViewSonic
Wasp
Westek Electronics
Wilcom
Xerox Office Printing
Yosemite Technologies
Zebra Technologies++
Zebra Card Printers
& many more to come...

* CunaComm® GSA Schedule Pending

+ Synnex GSA Schedule

++ Zebra Govt. Reseller GSA Schedule

Company

Cuna Communications, LLC distributes and resells new, name-brand technology and telecommunications hardware, software, and supplies.

We are a Service-Disabled Veteran-Owned Small Business (SDVOSB) proud to be endorsed by the *Association for Service Disabled Veterans*.

Our CCR profile is listed under CAGE Code 3SCK3, our DUNS Number is 144385189, and we're pleased to report our last Open Ratings PPE score was 96.

Customers include Federal, State and Local Government, Aerospace & Defense Contractors, the Bell Operating Companies, and Higher Education.

CunaComm® is registered on the Centralized Master Bidders List (CMBL) for the State of Texas and with local government agencies throughout the U. S.

We are listed as a Service Disabled Veteran Enterprise with ATT, Verizon, Qwest, and many prime contractors with Small Business/Diversity Supplier programs.

Cuna Communications was started by Mike Hagerty in 2003. Mike served with the US Army for over 9 years in Infantry, Operations & Intelligence, and Logistics.

Upon leaving the service, he obtained his BBA and MBA from the University of Houston, and worked 23 years for a small telecom equipment manufacturer.

Mike's daughter, Michelle Hagerty joined the company in 2006. Michelle is a graduate of Colorado College and represents the company in Colorado Springs.

Mission

To competently perform our logistical support role, so that our clients can confidently focus on core activities vital to their organization.

From our place in the middle, we measure success by fulfilling the highest expectations of our customers and our vendor partners.

Capabilities

- EDI & XML Ordering
- Accept Credit Card Purchases
- Barcode/UID/RFID
- Online Store (Feb 2008)
- Data Capture & POS
- Telecomm Knowledge
- Product Sourcing
- System Design/Installation*
- Maintenance & Repair*

Objectives

As we strive to accomplish our primary mission, we also seek to create long-term business alliances that enable us to offer our customers more capabilities and added value than we can alone.

Combining forces makes good sense; our armed services have done it for years. Putting the right team together on the battlefield or in the market significantly increases the likelihood of success.

Well-matched vendor teams find new customers; open new channels; sell new products and services. Overall capacity expands, performance improves, and skill levels rise.

Strategic business alliances benefit customers too. Strong, experienced teams help streamline the procurement process, and let buyers pursue their diversity spending goals with greater confidence.

When you want an experienced, responsive supplier, when you need a dependable diversity business partner, consider Cuna Communications.

*Don't worry. Trying to become rocket-scientists isn't part of the business plan; these services are provided by our able partners.

Contacts

Toll-free	(866) 575-8048
Telephone	(281) 575-8048
After-hours	(713) 515-6631
Fax	(281) 575-8348
E-mail	sales@cunacomm.com
Web	www.cunacomm.com
Mail	9818 S. Wilcrest Drive Houston, Texas 77099-5131
Hours	Mon - Fri 8:00AM to 5:00PM (Central)

Ordering

Orders accepted by phone, fax, e-mail, U. S. Mail, EDI, or carrier pigeon (non-returnable).

Government customers can browse products under contract at www.cunacomm.com. Please register to access your pages. To order, please go to the GSA Advantage, DOD E-Mail, or NASA SEWP websites.

Telecom customers we supply under contract can search for those items at www.cunacomm.com too. Company Product Identification Numbers (PIDs) and descriptions are listed for ready reference. Please register for access.

If your supply system permits direct purchases, we will gladly accept your order. Please check with your local procurement office.

Cuna Communications, LLC gladly accepts



Look for our new
ONLINE STORE
in February 2008!

- Over 500,000 line items
- Easy to search and FAST
- Real-time pricing & availability
- Detailed product specifications
- Online order & shipment tracking

CunaComm®
Supplies for your best connections